

Hardware
Company
Survey

INTERNATIONAL BROTHERHOOD OF TEAMSTERS
CHAUFFEURS · WAREHOUSEMEN & HELPERS
OF AMERICA

OFFICE OF
• JAMES R. MOFFA •
GENERAL PRESIDENT
25 LOUISIANA AVE., N.W.

WASHINGTON 1, D.C.



May 22, 1961

TO: Teamster Local Unions Having Member-
ship In Wholesale Hardware Companies

Dear Sir and Brother:

This study was prepared at the request of one of our local unions as a guide to current wages, hours and working conditions covering employees at wholesale hardware companies. In some instances, the agreements included in this study cover warehouse employees only; in other cases, drivers only; and in still others, both warehouse employees and drivers.

Only the major cities (and only where we were able to obtain current agreements) are included in this survey; the survey was not intended to include every Teamster agreement covering this type of work.

We hope that this survey will be helpful to our local unions in organizing and negotiating better contracts. Copies of these agreements are available upon request. Requests should be addressed to the Research Department, International Brotherhood of Teamsters, 25 Louisiana Ave., N.W., Washington 1, D. C.

Fraternally yours,

Abraham Weiss
Abraham Weiss
Economist

AW/lp
Encl.

WHOLESALE HARDWARE COMPANIES

WAGES, HOURS AND SELECTED WORKING CONDITIONS

IN TEAMSTER CONTRACTS

Research Department
International Brotherhood
of Teamsters
May, 1961

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<u>AREA AND LOCAL UNION</u>	<u>CONTRACT DATES</u>	<u>COMPANY</u>	<u>HRS., OVERTIME, AND SHIFTS</u>	<u>PAID HOL.</u>	<u>PAID VAC</u>	<u>H & W</u>	<u>PENSION</u>	<u>WAGE RATES</u>
Massachusetts Boston - #504	10/1/59 10/1/61	Decatur & Hopkins Co.	40 hrs. in 5 days between 8 AM & 5 PM, except Ship- ping Dept. 8 AM to 5 PM & 8:30 AM to 5:30 PM. 1½ over 8 or 40. 2 - 15 min. rest periods	10	1 day vac. for ea. Blue mo. Cross & (max. Blue 10 days)Shield less for em- than ployee 1 yr. and family. 2 1 3 10 2 extra day s vac for perfect attend- ance record in 1 yr.	Co. pays entire cost Blue Cross & Blue Shield for em- ployee and family.	--	Effective (Weekly) 10/1/59 10/1/60 Truck Drivers \$94.80 \$96.80 Receivers 87.00 89.00 Asst. Receivers 79.63 81.63 Shippers 89.00 91.00 Asst. Shipper 79.63 81.63 Counterman 80.63 82.63 Maintenance Man 79.63 81.63 Floormen * 80.63 82.63 Asst. Floormen 79.63 81.63 Elevator Oprs. 77.32 79.32 Purchasing Dept. Stock Clerks 79.63 81.63 Packers ** 77.32 79.32 Order Fillers A 77.32 79.32 Order Fillers B *** 78.82 80.82 Frt. Handlers & Warehousemen 77.32 79.32 Janitor 75.95 77.95 Multilith Opr. 79.63 81.63
								* - An addtl. \$2 p/wk. will be paid to the 6th flr. Floorman from 11/1 to 5/1 in ea. yr.
								** - An addtl. \$3 p/wk. will be paid to J. McNamara due to duties of closing and opening store -- on call 24 hrs. a day.
								*** - Order Fillers who have worked regularly as Order Fillers for not less than 1 yr.

WHOLESALE HARDWARE COMPANIES - WAGES, HOURS AND FRINGE BENEFITS IN TEAMSTER CONTRACTS

AREA AND LOCAL UNION	CONTRACT DATES	COMPANY	HRS., OVERTIME AND SHIFTS	PAID HOL	PAID VAC	H & W	PENSION	WAGE RATES
Massachusetts Fall River - #526	4/1/60 4/1/62	J. O. Neil Supply Co.	40 hrs., M-F, 8 AM starting time 1 1/2 over 40 & Sat. 2x - Hol.	9	1-1 2-4	8¢ p/hr	--	Effective 4/1/60 4/1/61 \$1.75 \$1.80 Same rate as reg. employees.
							Driver New Employees	
Worcester - #170	6/6/59 6/5/62	W. E. Aubuchon Co., Inc.	Warehousemen 9 hrs., 45 hrs., M-F, 7:30 AM starting time. 2 - 10 min. "lunch" pers. 1 1/2 over 40. Drivers 8 hrs. Report for work no later than 7:30 AM	8 plus 2 for waie- house empis not per- mitted to work.	1-1 2-3 3-12	Co. pays entire cost of Blue Cross & Blue Shield Co. pro- vides life ins. & wkly benefits.	--	Effective 6/6/59 6/6/60 6/6/61 Shippers & Receivers \$2.00 \$2.08 \$2.10 Drivers 2.00 2.08 2.16 Warehousemen 1.90 1.98 2.06 New Warehousemen 1st 30 days 1.39 2nd 30 days 1.49 Thereafter Regular Rate
							Note: If cumulative wkly. hrs. for regular drivers in ea. contract yr. do not avg. 47, those receiving less than 47 receive equivalent as cash bonus.	

WHOLESALE HARDWARE COMPANIES - WAGES, HOURS AND FRINGE BENEFITS IN TEAMSTER CONTRACTS

AREA AND LOCAL UNION	CONTRACT DATES	COMPANY	HRS., OVERTIME, AND SHIFTS	PAID HOL.	PAID VAC.	H & W	PENSION	WAGE RATES
New Jersey Newark - #945	12/1/59 11/30/62	Newark Specialty Co.	Warehouse 8 & 40 in 5 days, M-F. 1½ over 8 or 40 & Sat. 2x - Sun. 2x - Hol. 2 - 10 min. rest periods.	7 + 2 hrs on Elec. 18 Day & reli- gious hol. if plant closed.	1 wk. Co. pro- 6 mos.vides 2 wks Blue Cross & Blue Shield for em- ployee and family & \$1000 life ins.	--		Effective 12/1/59 12/1/60 12/1/61 Min. Max. Min. Max. Min. Max.
								Checker 1.65 1.92 1.68 1.95 1.71 1.98 Rec. Clerk 1.55 1.85 1.58 1.88 1.61 1.91 Counter Clerk 1.55 1.82 1.58 1.85 1.61 1.88 Order Filler A 1.50 1.82 1.53 1.85 1.56 1.88 Order Filler B 1.30 1.70 1.33 1.73 1.36 1.76 Warehouse- man 1.30 1.60 1.33 1.63 1.36 1.66
Newark - #975	12/1/59 11/30/62*	Phoenix Hard- ware Co.	8 hrs., 5 days, M-F, 40 hrs. 1½ over 8 or 40 & Sat. 2x - Sun. 2x - Hol. 2 - 10 min. rest periods.	7 + 2 hrs. on Elec. 18 mosBlue Day + reli- gious hol. if plant closed.	1 wk. Co. pays 6 mosfor Blue 2 wksCross & Blue Shield for em- ployee and family & \$1000 life ins.	--		Effective 12/1/59 12/1/60 12/1/61 Min. Max. Min. Max. Min. Max.
		* Reopener on anniversary date if cost-of-living shows increase.						Truck Loader, Packer 1.25 1.65 1.28 1.68 1.31 1.71 Order Filler B 1.30 1.75 1.33 1.78 1.36 1.81 Shipping Clerk, Order Filler A 1.50 1.85 1.53 1.88 1.56 1.91 Rec. Clerk, Counter- man 1.55 1.92 1.58 1.95 1.61 1.98 Asst. Fore- man 1.90 2.05 1.93 2.08 1.96 2.11

WHOLESALE HARDWARE COMPANIES - WAGES, HOURS AND FRINGE BENEFITS IN TEAMSTER CONTRACTS

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AREA AND LOCAL UNION	CONTRACT DATES	COMPANY	HRS., OVERTIME, AND SHIFTS	PAID HOL.	PAID VAC.	H & W	PENSION	WAGE RATES
New York Albany - #294	6/22/60 6/21/63	Albany Hard- ware & Iron Co	8 & 40 between 8 AM & 4:30 PM, M-F. 1½ over 8 & before or after reg. hrs. of work & Sat. 3x - Sun. 3x - Hol.	-	1-1 2-2	--	--	<div> Effective 6/22/60 6/22/61 6/22/62 </div> <div> Shipper, Receiver \$2.27 \$2.32 \$2.40 </div> <div> Driver, Warehouse- 2.22 2.27 2.35 </div> <div> man </div> <div> Checker-Packer, Asst. 2.10 2.15 2.23 </div> <div> Warehouseman </div> <div> Beginner </div> <div> 1st 3 mos. 1.60 1.65 1.73 </div> <div> 2nd 3 mos. 1.70 1.75 1.83 </div> <div> 3rd 3 mos. 1.80 1.85 1.93 </div> <div> 4th 3 mos. 1.90 1.95 2.03 </div> <div> After 1 yr. not less than Checker-Packer rate </div>
Watertown - #687	7/1/60 6/30/62	Thomas H. Bradley, Inc.	8, M-F. 1½ over 8 or 40 & Sat. (only if in excess of 40) 2x - Sun. 2½x - Hol.	6	1-1 2-3	\$3 p/wk.	--	<div> Effective 7/1/60 7/1/61 </div> <div> Warehouseman #1 \$1.725 \$1.80 </div> <div> Warehouseman #2 1.625 1.70 </div> <div> Warehouseman #3 </div> <div> During 1st 30 days 1.375 1.45 </div> <div> During 31st thru 60th days 1.50 1.575 </div>

<u>AREA AND LOCAL UNION</u>	<u>CONTRACT DATES</u>	<u>COMPANY</u>	<u>HRS., OVERTIME, AND SHIFTS</u>	<u>PAID HOL.</u>	<u>PAID VAC.</u>	<u>H & W</u>	<u>PENSION</u>	<u>WAGE RATES</u>
<u>Pennsylvania</u>								<u>P/Wk. (40 hrs or less)</u>
<u>Johnstown -</u>	6/1/60	Swank Hardware	40 hrs., 5 days,	6	1-1	\$10.45	\$3 p/wk.	\$87.00
#110	6/1/61	Co.	M-F (Iron Ware. house exempt from M-F) 1½ over 40 & Sat. 3x - Hol	plus Vet. Day, if observed by merchants and stores closed.	2-2 p/mo		\$4 p/wk. eff. 1/1/61	Drivers \$87.00 Maintenance Men 88.00 Helpers and Warehousemen 83.00 Frt. Elevator Men 83.00 Traffic Mgr. 95.00 Appliance Service Man 87.00 <u>4th Floor</u> Checkers 83.00 Shippers 83.00 Warehouse - Males 74.00 <u>6th Floor</u> Upholsterers 83.00 Warehousemen 83.00 Finishers 93.00 Cabinet Makers 93.00 Carpet Layers and Outside Servicemen 93.00 Cellar Cellar Employee 61.00
<u>Pittsburgh -</u>	9/8/60	American Hard-	8 & 40, M-F,	7		\$12	5¢ p/hr.	Effective
#636	7/1/63	ware Supply Co.	8 AM to 4:30 PM 1½ over 8 or 40 & Sat.			p/mo (max.) Eff. 9/7/61	Laborers Packers Order Clerks Receiver/Checkers	9/8/60 9/8/61 9/8/62 \$2.03 \$2.12 \$2.20 2.14 2.23 2.31 2.30 2.37 2.43 2.35 2.42 2.48
			Shift: 2nd - 10¢ Inter- mediate - 5¢	Vacation 1 wk. - 6 mos 2 wks. - 1 yr 2 wks. 1 day - 11 yrs 2 wks. 2 days - 12 yrs 2 wks. 3 days - 13 yrs 2 wks. 4 days - 14 yrs 3 wks. - 15 yrs		7½ p/hr. Eff 9/7/62 10¢ p/hr.		

WHOLESALE HARDWARE COMPANIES - WAGES, HOURS AND FRINGE BENEFITS IN TEAMSTER CONTRACTS

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AREA AND LOCAL UNION	CONTRACT DATES	COMPANY	HRS., OVERTIME, AND SHIFTS	PAID HOL.	PAID VAC.	H & W	PENSION	WAGE RATES	Eff.
Pittsburgh - #636	2/1/60 2/1/61	Logan & Gregg Hardware Co.	40 hrs., 8 AM to 5 PM 1½ over 8, Sat. 2x - Sun. 2x - Hol.	9	1-1 2-2 3-15	Life Ins. plan con- tinued.	--	Order Clerks Start 3 mos. 6 mos. Passenger Elevator Start 3 mos. 6 mos. Freight Elevator Packers Floormen Utility Special Jobs Assistant Foreman	2/1/60 \$1.825 1.925 2.025 1.825 1.905 1.985 2.075 2.215 2.215 2.215 2.135 to 2.375 2.395
Pittsburgh - #636	7/1/60 6/30/63	J. A. Williams Co. (Service Dept.)	8 & 40 in 5 days, M-F, 8:15 AM to 5:00 P.M. 1½ over 8 & before or after daily work sched. & Sat. 2x - Sun. 2½x - Hol. Shift: 10¢	7 + other hol. when co. closed	1-1 2-2 3-11	\$8.67 p/mo.	Eff. 10/1/60 co. to institute plan simi- lar to Western Pa. IBT & Employers Pens. Plan.	Group I Berichman Serviceman Apprentice Serviceman Group II Sr. Counterman Jr. Counterman Apprentice Counterman Eff. 7/1/60 - 10¢ p/hr. increase Eff. 7/1/61 - 7¢ p/hr. increase Eff. 7/1/62 - 7¢ p/hr. increase	7/1/60 \$2.70 2.60 2.40 2.50 2.35 2.20

WHOLESALE HARDWARE COMPANIES - WAGES, HOURS AND FRINGE BENEFITS IN TEAMSTER CONTRACTS

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AREA AND LOCAL UNION	CONTRACT DATES	COMPANY	HRS., OVERTIME AND SHIFTS	PAID HOL.	PAID VAC.	H & W	PENSION	WAGE RATES
Pennsylvania Pittsburgh - #636	7/1/60 6/30/63	J. A. Williams Co.	5 - 8 hr. days, 40 hrs., M-F, from 8 AM to 4:30 PM 1 $\frac{1}{2}$ over 8 & before or after daily work sched. & Sat. 2x - Sun. 2 $\frac{1}{2}$ x - Hol. Shift: 10 $\frac{1}{2}$	7 + other hol. when co. closed	1-1 2-2 3-11	\$8.67 p/mo	Eff. 10/1/60 co. to institute pens. plan similar to Western Pa. IBT&Employers Pens. Plan	Eff. 7/1/60 Group I (Non-Promotional) Sec. A Scale Attendant Elevator Operator D/S Checker D/S Clerk D/S Typist Porter Sec. B Maintenance Assistant Group II Receivers' Hlprs. & Stockmen Group III Packers and Sorters Group IV Sec. A Jr. Order Makers 1st 254 days worked Sec. B Jr. Order Makers Next 381 days worked Group V Sr. Order Makers Group VI Shippers, Receivers, Checkers Eff. 7/1/60 - 10 $\frac{1}{2}$ p/hr. increase Eff. 7/1/61 - 7 $\frac{1}{2}$ p/hr. increase Eff. 7/1/62 - 7 $\frac{1}{2}$ p/hr. increase
								\$1.99 1.99 2.36 $\frac{1}{2}$ 2.14 1.99 1.99 2.36 $\frac{1}{2}$ 2.26 $\frac{1}{2}$ 2.09 2.12 $\frac{1}{2}$ 2.15 $\frac{1}{2}$ 2.21 $\frac{1}{2}$ 2.26 2.36 $\frac{1}{2}$

WHOLESALE HARDWARE COMPANIES - WAGES, HOURS AND FRINGE BENEFITS IN TEAMSTER CONTRACTS

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AREA AND LOCAL UNION	CONTRACT DATES	COMPANY	HRS., OVERTIME, AND SHIFTS	PAID HOL.	PAID VAC.	H & W	PENSION	WAGE RATES
West Virginia Charleston - #175	6/27/60 6/26/61	Charleston Hardware Co.	47 hrs. from 7 AM to 5 PM, M-F. 1 hr. lunch M; 1 hr. lunch remaining 4 days 1 1/2 over 8 or 40 & Sat 2x - Sun.	6	Eff. 1/1/61 2-1 3-15	--	--	<u>Individual Contract Rates</u> Shipping Clerk \$1.63 1/2 ** Order Filler 1.27 1/2 * - 1.43 1/2 - 1.48 1/2 1.63 1/2 - 1.72 1/2 ** Light Truck Driver 1.37 1/2 Hvy. Truck Driver 1.27 1/2 - 1.42 1/2 - 1.47 1/2 Freight Handler 1.48 1/2 Receiving Clerk 1.63 1/2 Maintenance Man 1.53 1/2
* - Employees laid off and recalled for temporary work. ** - Due to age, employees were not eligible for pension plan and so compensated by upward adjustment of hrly. rates.								
Charleston - #175 (Parkersburg)	7/13/59 7/12/62	W. H. Smith Hardware Co.	8 hrs., M-F, 4 hrs. Sat. 1 1/2 over 40. 2x - Sun 2x - Hol.	6	1-1 2-3	Co. con- tinues to pay for ins. plan.	--	7/13/59 7/12/60 7/12/61 Over-the-Road Drivers \$1.61 \$1.66 \$1.70 City Drivers, Freight & Misc. Deliveries 1.52 1.57 1.61 City Drivers, General Del. (Small Trucks) 1.47 1.52 1.56 Store Shipping Dept. & Store Rec. Dept. 1.52 1.57 1.61 Store Shipping Dept. Hlpr., Rec. Dept. Hlpr. & Warehouse Empls. 1.43 1.48 1.52 New Employees 1st 90 days 15¢ p/hr. less

CENTRAL CONFERENCE

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WHOLESALE HARDWARE COMPANIES - WAGES, HOURS AND FRINGE BENEFITS IN TEAMSTER CONTRACTS

AREA AND LOCAL UNION	CONTRACT DATES	COMPANY	HRS., OVERTIME, AND SHIFTS	PAID HOL.	PAID VAC.	H & W	PENSION	WAGE RATES
Illinois Chicago - #743	3/1/59 2/28/62	Sterling Bolt Co.	40, M-F. 1 $\frac{1}{2}$ over 8 or 40, & Sat. 2x - Sun. 2x - Hol.	7	1-1 2-2 3-12 4-25 Rec. vac. pay of 1/12th of 40 S.T. hrs. for ea. full mo. of svc. - 6 mos.	Plan now in effect.	Co. Plan	Effective 3/1/59 3/1/60 3/1/61
Group I Order Pickers, Packers, Etc.								
Start \$1.925 \$1.995 \$2.065								
2 mos. 2.035 2.105 2.175								
4 mos. 2.145 2.215 2.285								
6 mos. 2.253 2.323 2.393								
Group II Janitors, Porters, Etc.								
Start 1.825 1.895 1.965								
2 mos. 1.905 1.975 2.045								
4 mos. 1.985 2.055 2.125								
6 mos. 2.075 2.145 2.215								
Group III Light Unskilled Labor (Female)								
Start 1.775 1.845 1.915								
2 mos. 1.825 1.895 1.965								
4 mos. 1.875 1.925 1.995								
6 mos. 1.925 1.995 2.065								

Semi-annual cost-of-living adjustments based on Chicago C.P.I. from base of 127.2 at rate of 1¢ for each 0.55 point change.

WHOLESALE HARDWARE COMPANIES - WAGES, HOURS AND FRINGE BENEFITS IN TEAMSTER CONTRACTS

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AREA AND LOCAL UNION	CONTRACT DATES	COMPANY	HRS., OVERTIME, AND SHIFTS	PAID HOL.	PAID VAC.	H & W	PENSION	WAGE RATES
Illinois Decatur - #279	6/1/60 6/1/61	Morehouse & Wells	8 & 40, M-F. 1½ over 8 or 40 & Sat. & before or after reg. sched. hrs. 2x - Sun. 3x - Hol.	6 + 1 hr. on Elec. Day for voting	 + ½ - 3 mos. 1 - 6 mos. 1½ - 9 mos. 2 - 1 yr. 3 - 12 yrs.	\$2.50 p/wk.	--	Eff. 6/1/60 Truck Drivers, Shipping Clerks, Order Fillers \$1.84½ Receiving Clerk & Warehouseman 1.79½ Foreman 10¢ p/hr. above reg. rate Wkly. Guar.: 42 hrs. (incl. 2 hrs. @ 1½)
Joliet - #179	9/29/60 9/30/62	Barrett Hard- ware Co.	8 hrs., M-F, 7:30 AM - 4 PM 1½ over 8 or 40 1½ - Sun. 2½ - Hol.	6½	2-1	\$3.50 p/wk.	--	Eff. 9/29/60 \$2.47 Drivers Wkly. Guar.: 40 hrs. Profit Sharing Plan

WHOLESALE HARDWARE COMPANIES - WAGES, HOURS AND FRINGE BENEFITS IN TEAMSTER CONTRACTS

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AREA AND LOCAL UNION	CONTRACT DATES	COMPANY	HRS., OVERTIME, AND SHIFTS	PAID HOL.	PAID VAC.	H & W	PENSION	WAGE RATES	Eff.
Indiana Ft. Wayne - #414	11/2/60 11/2/61*	Mossman Yarnell Co.	40 hrs. 1½ over 8 or 40 2x - Sun 3x - Hol.	6 + Arm Day if universally observed as legal hol.	1-1 2-3 3-12 4-20	Co. plan cont.	--	Truck Drivers 1st 30 days Thereafter Truck Helpers	11/2/60 \$2.32 2.42 2.32
Iowa Ottumwa - #147	3/1/60 12/31/62*	Harper & McIntire Co.	8 & 40, M-F. 1½ over 8 or 40 & Sat. 1½ - Sun. 2½ - Hol.	7	1-1 2-3 \$2.50 p/wk. Eff. 2/10/61 \$3 p/wk.	--	--	All Employees* 1st 60 days \$1.60 2nd 60 days 1.75 120 days 1.85 9 mos. 1.90	Effective 3/1/60 1/3/61 1/1/62 7/1/62 \$1.63 \$1.65 \$1.67 1.78 1.80 1.82 1.88 1.90 1.92 1.93 1.95 1.97

* Reopening on wages and hours in event of war, emergency or controls.

* Results of wage reopener after 12/31/60 are shown.

* - Includes all warehouse employees, including working foremen, receiving clerks, shipping clerks, checkers, truck drivers and helper employees.
Wkly. Guar. - 40 hrs.

WHOLESALE HARDWARE COMPANIES - WAGES, HO

<u>AREA AND LOCAL UNION</u>	<u>CONTRACT DATES</u>	<u>COMPANY</u>	<u>HRS., OVERTIME, AND SHIFTS</u>	<u>PAID HOL.</u>
Michigan				
Detroit -	2/29/60	Detroit Nut &	8 & 40, M-F.	7
#299	2/28/63*	Bolt Co	1½ over 8 or 40 & Sat	
* - Reopening on wages and hours in event of war, emergency or controls.			2x - Sun.	

PAID VAC.	H & W	PENSION	WAGE RATES
1-1	\$2.50		Effective
2-2	p/wk		*2/29/60 3/1/61 3/1/62
3-10	Eff		
	2/1/61,	Warehousemen	
	(increased	Start	\$1.95 $\frac{1}{2}$ \$2.03 $\frac{1}{2}$ \$2.13 $\frac{1}{2}$
	to same	30 Days	2.02 2.10 2.20
	amt. as	90 Days	2.07 2.15 2.25
	Central	6 Mos.	2.12 2.20 2.30
	States	After 1 Yr.	2.17 2.25 2.35
	O-T-R	Order Fillers (Pro-	
	Motor	moted from Warehouse-	
	Frt.	men)	
	agmt.)	Regular	2.29 $\frac{1}{2}$ 2.37 $\frac{1}{2}$ 2.47 $\frac{1}{2}$
		**Government	2.34 $\frac{1}{2}$ 2.42 $\frac{1}{2}$ 2.52 $\frac{1}{2}$
		Order Filler Leaders	
		Regular	2.39 $\frac{1}{2}$ 2.47 $\frac{1}{2}$ 2.57 $\frac{1}{2}$
		**Government	2.44 $\frac{1}{2}$ 2.52 $\frac{1}{2}$ 2.62 $\frac{1}{2}$
		Present Female Sorters	
		& Box Makers	
		1 Yr. or More	1.79 $\frac{1}{2}$ 1.87 $\frac{1}{2}$ 1.97 $\frac{1}{2}$
		Female Packagers	
		Start	1.63 1.71 1.81
		30 Days	1.68 1.76 1.86
		6 Mos.	1.73 1.81 1.91
		Dispatcher	2.58 2.66 2.76
		Janitors	1.88 1.96 2.06
		Truck Drivers - Drivers of trucks shall be	
		covered under the Detroit Certege Agmt.	
		Semi-Annual Cost-of-Living Adjustment from	
		125.4 (1¢ for ea. 0.5 and 0.6 point change)	
		* - Includes 5¢ cost-of-living	
		** - Order Fillers on Govt. jobs will be	
		granted 5¢ abv. other Order Fillers,	
		provided they work the greatest part	
		of their shift on Govt. order filling	
		(which would be 4 hrs. and 1 min.).	

WHOLESALE HARDWARE COMPANIES - WAGES

<u>AREA AND LOCAL UNION</u>	<u>CONTRACT DATES</u>	<u>COMPANY</u>	<u>HRS., OVERTIME AND SHIFTS</u>
Michigan Escanaba - #328	1/1/59 12/31/61*	Morley Murphy Co.	8 & 40, M-F 8 AM to 5 PM Janitor 1 PM to 9 PM.
* - Monetary items reopenable 1/1/61. Reopening on wages and hrs. in event of war, emergency or controls.			1 ¹ / ₂ over 8 or 40 & Sat. 2x - Sun. 3x - Hol.
NOTE: No reopening held on 1/1/61.			

PAID HOL.	PAID VAC.	H & W	PENSION	WAGE RATES
6	1-1 2-3	\$3 p/wk. eff. 3/1/59	--	Effective 1/1/59 1/1/60 1/1/61
				Warehouse & Head Stock Clerk \$2.00 \$2.05 \$2.10
				Packers, Parcel Post Clerk, Stock Clerk 1.87 1.92 1.97
				Order Runners, Frt. Billing Clerk, Double Checkers 1.92 1.97 2.02
				Inventory Clerk 1.99 2.04 2.09
				Shipping Dept. Foreman, Warehouse Foreman and Head Rec. Clerk 2.14 2.19 2.24
				Janitor 1.87 1.92 1.97
				Price Clerks 2.17 2.22 2.27
				Stenographers, Typists, Switchboard Opr., Billing & Posting Clerks 1.70 1.75 1.80
				Billing Dept. Sr. Clerk 1.77 1.82 1.87
				Posting " " " 1.79 1.84 1.89
				Counterman 2 11 2.16 2 21
				Rec. Records & Ext. Clerk 1.92 1.97 2.02
				Sales Analysis 1 87 1.92 1.97
				New Employees 1st 60 days 10¢ p/hr. less
				Semi-annual cost-of-living adjustments (base of 124.2) at rate of 1¢ for each .55 point change in C.P.I.

WHOLESALE HARDWARE COMPANIES - WAGES, HOURS AND FRINGE BENEFITS IN TEAMSTER CONTRACTS

AREA AND LOCAL UNION	CONTRACT DATES	COMPANY	HRS., OVERTIME AND SHIFTS	PAID HOL.	PAID VAC.	H & W	PENSION	WAGE RATES
Michigan Grand Rapids - #406	9/29/58 9/28/61	Genesee Ware- house Service Co.	8 & 40 in 5 cons. days. 1 1/2 over 8 or 40 & Sat. 2x - Sun. 2x - Hol.	6	1-1 2-2 3-12 Employees hired after 9/29/58 2-3	\$3 p/wk. \$2 p/wk.		Effective 9/29/58 9/29/59 9/29/60 Shipping & Receiving \$2.20 \$2.30 \$2.40 Warehouse 2.05 2.15 2.25 Drivers 2.25 2.35 2.45 Semi-annual cost-of-living adjustments (base - 123.8) at rate of 1¢ for each alternating 0.5 and 0.6 point change in C.P.I. Wkly. Guar. - 40 hrs.

WHOLESALE HARDWARE COMPANIES - WAGES, HOURS AND FRINGE BENEFITS IN TEAMSTER CONTRACTS

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AREA AND LOCAL UNION	CONTRACT DATES	COMPANY	HRS., OVERTIME AND SHIFTS	PAID HOL.	PAID VAC.	H & W	PENSION	WAGE RATES
Minnesota Minneapolis - #359	6/1/60 5/31/61	George A. Clark & Son, Inc.	40 hrs. M-F. Should employer institute 44- hr. wk., M-F, rates of pay reduced 3¢ p/hr. 1½ over 8 or 40. 2x - Sun. 2x - Hcl.	6½	2-1 3-10	--	--	Working Foreman \$2.48 Car Crew & General Warehouseman 2.36 Order Fillers 2.36 Shipping & Receiving Clerk 2.43 Packers & Stock Men 2.33 Parcel Post Packers 2.33 Pump Repairman 2.43 New Employees 1st 45 days 10¢ p/hr. less than abv. rates Wkly. Guar. - 40 hrs.
Minneapolis - #359	6/1/58 5/31/61*	Janney, Semple, Hill & Co.	8 & 40 in 5 cons. 7½ days 1½ over 8 or 40 or 6th cons. day 2x - 7th cons. day. ST on Sun. 1½ regular shift; 2x for work on regular day off. 3x - Hcl.	7½	1-1 2-2 3-10 12/1/58 \$13.87 p/mo.	\$8.75 p/mo.	Co. Plan	Effective 6/1/58 6/1/59 6/1/60 Automobile Truck Drivers Receiving Clerks, Lift Truck Drivers \$2.25 \$2.32 \$2.39 Stockmen, Checkers Shipping, Order Checkers, Order Clerks, Dummy Order Clerk (3rd Floor), Repair Shop Men 2.18 2.25 2.32 Ele. #2 & Warehouse, Scaleman, Asst. Plat- form Men, Box Man, Packers, Janitor (other than office), Slide Man, Asst. Stockman, Return Goods Man, Dummy Order Clerk (2nd Floor), Freight Loaders & Bull Gang, Frt. Distributors, Ele. #1, Packing Room Trucker 2.15 2.22 2.29 New Employees 1st 31 days 10¢ p/hr. less Students (Summer Help)* 90 day period 1.65 1.72 1.79 Annual cost-of-living adjustments, based on 6/1/58 (123.6), at rate of 1¢ for each .55 point change in C.P.I. * - Max. 10% of seniority list as of 6/1; no hires until laid off employees back at work.

WHOLESALE HARDWARE COMPANIES - WAGES, HOURS AND FRINGE BENEFITS IN TEAMSTER CONTRACTS

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AREA AND LOCAL UNION	CONTRACT DATES	COMPANY	HRS., OVERTIME AND SHIFTS	PAID HOL.	PAID VAC.	H & W	PENSION	WAGE RATES
Minnesota Minneapolis - #359	6/1/58 5/31/61	Our Own Hard- ware Co.	8 & 40, M-F. 1 ¹ / ₂ over 8 or 40. 2x - Sun 3x - Hol.	7	1-1 \$8.67 2-2 p/mo. 3-10 Eff. 4-25 12/1/58 \$13.87 p/mo.		Co. Plan	Effective 6/1/58 6/1/59 6/1/60
								Shipping & Receiving Clerk \$2.335 \$2.405 \$2.475
								Order Dispatcher 2.305 2.375 2.445
								Working Foreman 2.36 2.43 2.50
								Head Stockman 2.235 2.305 2.375
								Return Goods Clerk 2.235 2.305 2.375
								Order Checkers 2.235 2.305 2.375
								Asst. Shipping Clerk 2.205 2.275 2.345
								Packers 2.195 2.265 2.335
								Shipping Checkers 2.18 2.25 2.32
								Stock Clerk 2.15 2.22 2.29
								Maintenance Man 2.15 2.22 2.29
								Return Goods Checker 2.15 2.22 2.29
								Asst. Order Dispatcher 2.15 2.22 2.29
								Trucker 2.15 2.22 2.29
								Shipping Sorter 2.15 2.22 2.29
								Frt. Ele. Opr. 2.15 2.22 2.29
								Jr. Stock Clerks *
								6 mos. 10¢ p/hr. less
								Students (Summer Help)**
								90 day period 1.65 1.72 1.79
								Over-the-Road Drivers Central States Area
								Over-the-Road Motor
								Frt. Agmt.
								Annual cost-of-living adjustments (123.6 = base) at rate of 1¢ for each .55 point change in C.P.I.
								Wkly. Guar. - 40 hrs.
								If work week reduced by governmental act, rates of pay increased to maintain wkly. pay.

* - Maximum of 4.

** - Maximum 10% of seniority list as of 6/1,
no hires until laid off employees back at
work.

WHOLESALE HARDWARE COMPANIES - WAGES, HOURS AND FRINGE BENEFITS IN TEAMSTER CONTRACTS

AREA AND
LOCAL UNION
Minnesota
Minneapolis -
#359

CONTRACT
DATES
6/1/58
5/31/61

COMPANY
S. & M. Company

HRS., OVERTIME
AND SHIFTS

PAYD
HOL.

PAYD
VAC.

H & W

PENSION

40 hrs., M-F.
1 1/2 over 40.
2x - Sun.* or
7th day.
2x - Hol.

* - Except if
regular shift.

7
1-1 \$8.67
2-3 p/mo.
3-10 Eff.
12/1/58
\$13.87
p/mo

WAGE RATES

Class	6/1/58	10/7/58	1/1/59	6/1/60	6/1/60
A	\$2.15	\$2.20	\$2.25	\$2.32	\$2.39
B	2.08	2.13	2.18	2.25	2.32
C	2.05	2.10	2.15	2.22	2.29

Starting Rate
1st 6 mos. \$1.65
2nd 6 mos. 1.75

Annual cost-of-living adjustments eff.
6/1/60 at rate of 1¢ for each .55 point
change in C.P.I. from base of 123.6

Class A - Head Shipping Clerk, Head Receiv-
ing Clerk and Automobile Truck Driver
Class B - Maintenance Man and Order Expediter
Class C - Sr. Stockman, Asst. Receiving
Clerk, Frt. Order Checker, All Others
Involved

WHOLESALE HARDWARE COMPANIES - WAGES, HOURS AND FRINGE BENEFITS IN TEAMSTER CONTRACTS

AREA AND LOCAL UNION	CONTRACT DATES	COMPANY	HRS., OVERTIME AND SHIFTS	PAID HOL.	PAID VAC.	H & W	PENSION	WAGE RATES
Minnesota Minneapolis #359	6/1/58 5/31/61	United Hard- ware Distributing Co.	8 & 40, M-F, 8 AM to 4:30 PM. 1 1/2 over 8 or 40 & before or after abv. hrs. 2x - Sun. 3x - Hol.	7	1-1 2-3 3-10 Eff 12/1/58 \$13.87 p/mo.	\$8.67 p/mo.	--	Effective 6/1/58 6/1/59 6/1/60 Lift Truck Driver, Lead Man and Ship- ping and Receiving Clerks \$2.25 \$2.32 \$2.39 Order Fillers and Checkers 2.20 2.27 2.34 Warehousemen and Packers, not other- wise classified 2.15 2.22 2.29 New Employees 1st 30 days 10¢ p/hr. less Students (Summer Help)* 90 days 1.65 1.72 1.79 Annual cost-of-living adjustments, eff. 6/1/59 from base of 123.6 at rate of 1¢ for each .55 point change in C.P.I. Wkly. Guar. - 40 hrs. * - Maximum - 10% of seniority list on 6/1. Not hired if employee on layoff.

WHOLESALE HARDWARE COMPANIES - WAGES, HOURS AND FRINGE BENEFITS IN TEAMSTER CONTRACTS

AREA AND LOCAL UNION	CONTRACT DATES	COMPANY	HRS., OVERTIME AND SHIFTS	PAID HOL.	PAID VAC.	H & W	PENSION	WAGE RATES				
Minnesota Minneapolis - #638	6/1/58 5/31/61	Warner Hard- ware Co.	8 & 40. <u>Drivers & Employees -</u> 1423 Henne- pin Ave.-M-F	Co. Policy 6	Co. Policy main- tained	Co. Policy main- tained	Co. Policy main- tained	6/1/58	Effective 10/1/58	6/1/59	6/1/60	
* - Wages and hours reopened if hrs. reduced by governmental legislation.								Truck Drivers	\$2.34	\$2.44	\$2.54	\$2.64
								Warehouse- men	2.26	--	2.36	2.46
								Shipping & Receiving Clerks & Working Foremen	2.44	2.54	2.64	2.74
								Head Stock- men	2.34	--	2.44	2.54
								Stockmen	2.26	--	2.36	2.46
								New Employees *				
								1st 30 days	30¢ p/hr. less			
								2nd 30 days	20¢ p/hr. less			
								3rd 30 days	10¢ p/hr. less			
								* - Except experienced retail package delivery and furniture delivery drivers.				

WHOLESALE HARDWARE COMPANIES - WAGES, HOURS AND FRINGE BENEFITS IN TEAMSTER CONTRACTS

AREA AND LOCAL UNION	CONTRACT DATES	COMPANY	HRS., OVERTIME AND SHIFTS	PAID HOL.	PAID VAC.	H & W	PENSION	WAGE RATES
Minnesota Minneapolis - #359	6/1/58 5/31/61	Williams Hard- ware Co.	8 & 40. 1 ¹ / ₂ over 8 or 40. 2x - Sun. 2x - Hol.	7	1-6 mos. \$8 2-1 p/mo. 3-10 Eff.	Eff. 12/1/58 Co. pays 12/1/58 entire \$12.80 cost p/mo. of plan (\$1.50 p/mo. X yrs. of svc.; max. \$50 p/mo.)	Checkers Order Fillers Frt. Dist., Stock Dist., Packer Platform Men New Employees 1st 30 days Students (Summer Help)* 90 days	Effective 6/1/58 6/1/59 6/1/60 \$2.21 ¹ / ₂ \$2.28 ¹ / ₂ \$2.35 ¹ / ₂ 2.18 2.25 2.32 2.15 2.22 2.29 2.20 2.27 2.34 10¢ p/hr. less 1.65 1.72 1.79

Annual cost-of-living adjustments, eff.
6/1/59 (123.6 base) at rate of 1¢ for
each .55 point change in C.P.I.

Wkly. Guar. - 40 hrs.

* - --- -- 10% of seniority list as of 6/1.
Not hired if employees are on layoff.

WHOLESALE HARDWARE COMPANIES - WAGES, HOU

AREA AND LOCAL UNION	CONTRACT DATES	COMPANY	HRS., OVERTIME AND SHIFTS	PAID HOL.
Minnesota St. Paul - #503	6/1/59 5/31/61	Farwell, Ozmun, Kirk & Company	8 & 40 1½ over 8 or 40 & Sat. & outside reg. sched. hrs. 2x - Sun.* 2x - Hol.* * - Except watchmen and maint. men.	7

S AND FRINGE BENEFITS IN TEAMSTER CONTRACTS

PAID VAC.	H & W	PENSION	WAGE RATES
1-1	Co. to	6¢ p/hr.	Effective
2-3	continue	(max. 40	6/1/59 6/1/60 9/1/60
3-12	present	hrs p/wk.)	
4-25	plan in effect.		
		Working Foreman &	
		Stock Supervisor	\$2.46 \$2.54 \$2.56
		Stock Clerk & Lock- smith	2.44 2.52 2.54
		Warehouse Receiving Clerk (in charge of crew)	2.41 2.49 2.51
		Order Clerks & Stock Supervisor, Returned Goods Supervisor, Country Shipping & Will-Call Desk Man, Rider Type Fork Lift Opr.	2.41 2.49 2.51
		Checker of Parcel Post and Express Orders	2.35 2.43 2.45
		Shipping Clerks, Rec. Clerks, Car Load Merchandise Ckr.	2.32 2.40 2.42
		Electric Appliance Service Man	2.31 2.39 2.41
		Checkers (Straight Time basis), Util. Men	2.28 2.36 2.38
		Perpetual Inventory Clerk	2.28 2.36 2.38
		Frt. Checkers	2.26 2.34 2.36
		Packers (Straight Time basis)	2.22 2.30 2.32
		Frt. Caller, Return Goods Clerks	2.21 2.29 2.31
		Stock Clerks	2.19 2.27 2.29
		Freight Sorters	2.18 2.26 2.28
		Order Fillers (Straight Time), Elevator Oprs.	2.16 2.24 2.26
		Stock Clerk Hlpr.	2.13 2.21 2.23
		Handy Man	2.12 2.20 2.22

(Cont. on following page)

WHOLESALE HARDWARE COMPANIES - WAGES, HOURS AND FRINGE BENEFITS IN TEAMSTER CONTRACTS

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AREA AND LOCAL UNION	CONTRACT DATES	COMPANY	HRS., OVERTIME AND SHIFTS	PAID HOL	PAID VAC	H & W	PENSION	WAGE RATES
Minnesota St. Paul - #503		Farwell, Ozmun, Kirk & Co.						(Cont. from preceding page)
								Effective
								6/1/59 6/1/60 9/1/60
								Merchandise Checkers
								(On bull bonus) \$2.12 \$2.20 \$2.22
								Packers (Bonus) 2.10 2.18 2.20
								Porters 2.01 2.09 2.11
								Order Fillers (Bonus) 1.96 2.04 2.06
								Order Fillers (Appren- tices)*, Parcel Post Stamp Clerk 1.86 1.94 1.96
								All other employees coming under the jurisdiction of the Union 2.13 2.21 2.23
								New and Inexperienced Employees
								1st 30 days 2.08 2.16 2.18
								Wkly. Guar. - 90% of regular wkly. wage
								* - After fill 1,300 items per week for 2 consec. 40 hr. wks., paid regular order filler rate.

WHOLESALE HARDWARE COMPANIES - WAGES, HOURS

AREA AND LOCAL UNION	CONTRACT DATES	COMPANY	HRS., OVERTIME AND SHIFTS	PAID HOL.
Minnesota St. Paul - #503	6/1/59 5/31/61	Raymer Hardware Company	40 hrs.* 1½ over 8 or 40 & Sat. & outside reg. sched. hrs. 2x - Sun. 2x - Hol. * 2 - 10 min. rest periods.	6

Missouri Kansas City - #541	2/13/60 2/13/63	Richards & Conover Steel & Supply Co (Industrial Div. Ware- house)	8 & 40. 1½ over 8 or 40, M-F & Sat. 2x - Sun. 2x - Hol. up to 8 hrs. 2x hours worked in excess of 8.	6
-----------------------------------	--------------------	---	---	---

Wkly. Guar. - 90% of regular wkly. wage.

Wkly. Guar. - 40 hrs.***

- * - Checkers, Order Fillers
- ** - Packers, Conveyorsmen, Wire Machine Opns., Elevator Opns., Maintenance Hlpers, Frt. Movers, Janitors
- *** - Does not apply to steel div. truck drivers during annual inventory week.

WHOLESALE HARDWARE COMPANIES - WAGES, HOURS AND FRINGE BENEFITS IN TEAMSTER CONTRACTS

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AREA AND
LOCAL UNION
Missouri
Kansas City -
#541

CONTRACT
DATES
10/1/60
9/30/63

COMPANY
Stowe Hardware
& Supply Co.

HRS., OVERTIME
AND SHIFTS

PAID
HOL.

PAID
VAC.

H & W

PENSION

WAGE RATES

Start not later
than 8 AM.
1 $\frac{1}{2}$ over 8 or 40
& Sat. until 5
PM.
2x - Sat. 5 PM
to 7 AM Mon.
3x - Hol.

6

1-1
2-3
3-20

	Effective		
	10/1/60	10/1/61	10/1/62
Lead Men	\$2.24	\$2.32	\$2.41
Asst. Lead Men	2.19	2.27	2.36
Receiving Clerk	2.24	2.32	2.41
Truck Driver	2.19	2.27	2.36
Asst. Shipping Clerk	2.19	2.27	2.36
Order Filler	2.14	2.22	2.31
Frt. Ele. Opr.	2.14	2.22	2.31
Checkers & Packers	2.14	2.22	2.31
Warehousemen	2.09	2.17	2.26
Janitors	1.50	1.54	1.58
New Employees			
1st 30 days			
2nd 30 days			
After 60 days			
Wkly. Guar.			
Present Employees (10/1 - 3/31 - 40 hrs.			
(4/1 - 9/30 - 42 hrs.			
New Employees - 40 hrs.			

15¢ p/hr. less
5¢ p/hr. less
Rates of Pay as abv.

WHOLESALE HARDWARE COMPANIES - WAGES, HOURS AND FRINGE BENEFITS IN TEAMSTER CONTRACTS

WHOLESALE HARDWARE COMPANIES - WAGES, HOURS, ETC.						WAGE RATES					
AREA AND LOCAL UNION	CONTRACT DATES	COMPANY	HRS., OVERTIME AND SHIFTS	PAID HOL.	PAID VAC.	H & W	PENSION	Effective 6/1/59	6/1/60	6/1/61	
Missouri St. Louis - #688	6/1/59	Associated Hardware Co.	8 & 40*, M.F.	7	See	5% of gross pay to St. Louis Labor Health Institute. 7% of gross pay- roll (2/7 to Ins. & Welfare Fund; 5/7 to Pension Fund).	AA Maintenance	\$2.15	\$2.22	\$2.29	
	6/1/62		1 1/2 over 8 or 40 & Sat., or out- side reg. hrs.	3 hrs. on Elec. Day for voting	Below			Start	2.20	2.27	2.34
			3x - Sun.					6 mos.	2.25	2.32	2.39
	3x - Hol.				12 mos.			2.30	2.37	2.44	
	* - 2 - 15 min. rest periods.		2 hrs. for blood donation		18 mos.			2.35	2.42	2.49	
					24 mos.						
	</										

Vacation
1/2 day vac. for ea. mo. of svc. -
under 20 mos.
2 wks. -
20 mos.
3 wks. -
10 yrs.

Quarterly cost-of-living adjustment from
6/1/59 (% change in C.P.I. X average hrly.
rate.)

Guar. Annual Wage - 2,000 straight time hrs.
each yr. to 4 employees.

WHOLESALE HARDWARE COMPANIES - WAGES, HOURS AND FRINGE BENEFITS IN TEAMSTER CONTRACTS

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AREA AND LOCAL UNION	CONTRACT DATES	COMPANY	HRS., OVERTIME AND SHIFTS	PAID HOL.	PAID VAC.	H & W	PENSION	WAGE RATES
Missouri St. Louis - #688	6/1/58 6/1/61	Central Hard- ware Co.	8 & 40, M-F. 1½ over 40 & Sat. 2x - Sun.* 2x - Hol. * Except inventory - 1½.	6½ + 3 hrs. for voting on Natl., City, State or Cty. Elections	1-1 2-2 3-12	5% of reg. gross pay to St. Louis Labor Health Institute. 7% of gross payroll (2/7 to Ins. & Wel- fare Fund; 5/7 to Pens. Fund)		(AFTER 12 MONTHS) Class10/1/58 6/1/59 12/1/59 6/1/60 12/1/60 AA \$2.21 \$2.26 \$2.31 \$2.36 \$2.385 A 2.16 2.21 2.26 2.31 2.335 B 1.985 2.035 2.085 2.135 2.16 B1 1.76 1.81 1.86 1.91 1.935 Starting After After After 30 Days 5 mos. 12 mos. AA Minus .15 Minus .10 Minus .05 Scale A Minus .15 Minus .10 Minus .05 Scale B Minus .125 Minus .075 Minus .025 Scale B1 Minus .05 Minus .025 Scale Scale
Class AA (Appliance Repairman, Asst. Shipping Clerk, Section Lead Men, Fireman) Class A (Platform Men (Shipping & Receiving), Stockmen, Order Checkers) Class B (Laborers, Packers, Porters) Class B1 (Markers, Warehouse Office Clerks)								
Guar. Annual Wage - 2,000 straight time hrs., each yr., to lat 24 employees on seniority list.								
Quarterly cost-of-living adjustment from base of 4/15/58; % change in index X total hrly. payroll.								

WHOLESALE HARDWARE COMPANIES - WAGES, HOURS AND

AREA AND LOCAL UNION	CONTRACT DATES	COMPANY	HRS., OVERTIME AND SHIFTS	PAID HOL.	PAID VAC.
<u>Missouri</u> St. Louis - #688	6/1/58 5/31/61	Witte Hardware Co.	8 & 40*, M-F. 1½ over 8 or 40 & Sat. and outside reg. hrs. 2x - Sun. 3x - Hol. * - 2 - 15 min. rest periods.	7 + 2 hrs. for voting in Natl., State, City or Cty. Elections	See Below

Vacation

½ day vac. for ea. mos. svc. - less than 20 mos.	
2 wks. - 20 mos.	
3 wks. - 15 yrs.	

FRINGE BENEFITS IN TEAMSTER CONTRACTS

H & W PENSION

WAGE RATES

		WAREHOUSE			
		Class 1	Class 2	Class 3	Class 4
5% of reg. wkly. gross pay to St.	Start	\$2.15	\$2.11	\$1.875	\$1.775
Louis Labor	4 mos.	2.25	2.225	1.925	1.825
Health Inst.	8 mos.	2.25	2.225	1.975	1.875
7% of gross payroll (2/7 to Ins. & Welfare Fund; 5/7 to Pens. Fund)	12 mos.	2.25	2.225	2.025	1.925
	16 mos.	2.25	2.225	2.075	1.975

		OFFICE				
		Class 5	Class 6	Class 7	Class 8	Class 9
	Start	\$2.125	\$2.06	\$1.81	\$1.76	\$1.56
	4 mos.	2.205	2.16	1.86	1.81	1.61
	6 mos.	2.285	2.16	1.91	1.86	1.66
	12 mos.	2.37	2.16	1.96	1.91	1.71
	16 mos.	2.45	2.16	2.01	1.96	1.76

Class

- 1 - Maintenance Man
- 2 - Warehouse Group Leader
- 3 - Hear Becks, Shipping Room Clerks, Receiving Clerks, Packers, Nail Piler, Head Order Fillers, Lay-Out Man, Scale Man, Frt. Elev. Opr., Warehouse Office, Parcel Post Man, Dray Ticket Writer
- 4 - Order Clerks or Order Fillers, Chute Man, Ditto Machine Opr.
- 5 - Head Printer
- 6 - Ofc. Group Leader
- 7 - Stenographers, Comptometer Oprs., Bookkeeper, Price Clerks, Cost Clerks, Telephone Opr. & Receptionist, Billers, Way Bill Clerks, Record Clerks, Credit Memo Billers, Bookkeeping Mech. Opr., Dictaphone Oprs., Utility Clerk
- 8 - Asst. Bookkeeper, Apprentice Printer, File Clerk, Tracer, Porters, Beck Order Typist, Mimeograph and Addressograph Machine Oprs., Mail Clerk
- 9 - Office Boy or Girl

(Cont. on following page)

WHOLESALE HARDWARE COMPANIES - WAGES, HOURS AND FRINGE BENEFITS IN TEAMSTER CONTRACTS

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AREA AND LOCAL UNION	CONTRACT DATES	COMPANY	HRS., OVERTIME AND SHIFTS	PAID HOL.	PAID VAC.	H & W	PENSION	WAGE RATES
Missouri St. Louis - #688		Witte Hardware Co.						(Cont. from preceding page)
<p>Hiring-In Rates for Persons with Past Experience -- Provisions set forth to provide employees hired with 1 yr. or more of experience may be hired in at the option of mgmt. at the 8 mos. rate and will progress to the top rate in their Class by 8 mos. progression as above, with one exception -- Head Printer who may be hired in, if necessary, at the top of his classification.</p> <p>Eff. 6/1/58 2¹/₂ p/hr. increase 6/1/59 " " " " 12/1/59 " " " " 6/1/60 " " " " 12/1/60 " " " "</p> <p>Quarterly cost-of-living increases, based on C.P.I. for 4/15/58 (1¢ for each 0.5 point change in index).</p> <p>Guar. Annual Wage - 2,000 straight time hrs. to let 56 employees on seniority list or if company moves, to let 60% of employees (max. 56).</p>								
North Dakota Fargo - #116	7/6/59 7/6/61	Dakota Hardware Co.	18 over 40.	6	1-1 2-5	--	--	<u>Order Fillers</u> After 6 mos. \$1.67 After 1st yr. 1.75 After 2nd yr. 1.83 <u>Packers</u> After 6 mos. 1.57 After 1st yr. 1.65 After 2nd yr. 1.73 <u>New Employees</u> 1st 2 mos. 1.35 Next 4 mos. 1.45

WHOLESALE HARDWARE COMPANIES - WAGES, HOURS AND FRINGE BENEFITS IN TEAMSTER CONTRACTS

WHOLESALE HARDWARE COMPANIES - WAGES, HOURS AND FRINGE BENEFITS IN TEAMSTER CONTRACT

UNION
#20
CONTRACT DATES
9/1/58
9/1/61

COMPANY
Bostwick-Braun Co.

HRS., OVERTIME AND SHIFTS
8 & 40, M-F.
1 1/2 over 8 or 40 & Sat. & before or after reg. starting or quitting time.
22x - Hol.

PAID HOL.
7

PAID VAC.
1-1
2-3
3-12

H & W
\$2.60 p/mo. (Life ins. & AD&D).
Co. to continue ins. plan (sickness & accident benefits, Hosp.; & Surg.-Med.)

PENSION

WAGE RATES

EFFECTIVE 9/1/58
Start After 2 mos. After 6 mos.
Minimum Mid-Point Maximum

New Employees
Old Employees
Classification*

I
II
III
IV
V
VI
VII
VIII

\$1.92	\$1.92	\$1.92
1.92	1.95	1.98
1.92	1.98	2.04
1.97	2.03	2.09
2.03	2.09	2.15
2.07	2.13	2.19
2.125	2.185	2.245
2.205	2.265	2.325

EFFECTIVE 9/1/59
Start After 2 mos. After 6 mos.
Minimum Mid-Point Maximum

New Employees
Old Employees
Classification*

I
II
III
IV
V
VI
VII
VIII

\$1.99	\$1.99	\$1.99
1.99	2.02	2.05
1.99	2.05	2.11
2.04	2.10	2.16
2.10	2.16	2.22
2.14	2.20	2.26
2.195	2.255	2.315
2.275	2.335	2.395

EFFECTIVE 9/1/60
Start After 2 mos. After 6 mos.
Minimum Mid-Point Maximum

New Employees
Old Employees
Classification*

I
II
III
IV
V
VI
VII
VIII

\$2.06	\$2.06	\$2.06
2.06	2.09	2.12
2.06	2.12	2.18
2.11	2.17	2.23
2.17	2.23	2.29
2.21	2.27	2.33
2.265	2.325	2.385
2.345	2.405	2.465

*--Classifications
I - Elevator Opr. - Psgr., Janitor, Elevator Opr. - Frt., Paper Baler
II - Sorter, Frt. Handler, Order Clerk, Stockman and Trucker, Pipe Shed Man
III - Packer
IV - Chute Man
V - Checker-Packing Room, Stocktaker
VI - Asst. Floorman, Checker-Shipping Room, Receiving Clerk, Returned Goods Clerk
VII - Shipping Clerk
VIII - Floorman

- *--Classifications
I - Elevator Opr. - Psgr., Janitor, Elevator Opr. - Frt., Paper Baler
II - Sorter, Frt. Handler, Order Clerk, Stockman and Trucker, Pipe Shed Man
III - Packer
IV - Chute Man
V - Checker-Packing Room, Stocktaker
VI - Asst. Floorman, Checker-Shipping Room, Receiving Clerk, Returned Goods Clerk
VII - Shipping Clerk
VIII - Floorman

WHOLESALE HARDWARE COMPANIES - WAGES, HOURS AND FRINGE BENEFITS IN TEAMSTER CONTRACTS

AREA AND LOCAL UNION	CONTRACT DATES	COMPANY	HRS., OVERTIME AND SHIFTS	PAID HOL.	PAID VAC.	H & W	PENSION	WAGE RATES		
								7/29/60	Effective 7/29/61	7/29/62
Ohio Canton - #92	7/28/60	Canton Hard- ware Co.	1½ over 40.	7	1-1	Co. pro-	--	<u>Truck Drivers</u>		
	7/28/63		2x - Hol.		2-2	vides		1st 3 mos.	\$1.97	\$2.01
					3-10	Blue		3-6 mos.	2.03	2.07
						Cross &		After 6 mos.	2.09	2.13
						Blue		<u>Warehousemen</u>		
						Shield		1-4 mos.	1.84	1.88
						for em-		4-8 mos.	1.88	1.92
						ployees		8-12 mos.	1.92	1.96
						and families.		After 12 mos.	1.97	2.01
								Area Men	2.09	2.13
								Working Foreman	2.22	2.26
								Wkly. Guar. - 40 hrs.		2.30

Wisconsin
Milwaukee -
#200

10/1/59 Morley-
9/30/61** Murphy Co.

8 AM to 5 PM,
M-F (1 hr. for
lunch); 40 hrs.

6

1-1 Co. plan
2-3 to con-
3-15 tinue.*
Hosp. &
Surg.
for
employees.

- * - Reopener for H & W if employer decides to discontinue present coverage.
- ** - Wage reopening in event hrs. are reduced due to legislation.

1½ over 8 or 40
& Sat.
2½x - Hol.

	Effective	
	10/1/59	10/1/60
<u>Classification I</u>		
Maint. Man	\$2.34	\$2.42
<u>Classification II</u>		
Order Clerks, Counter		
Clerks, Receiving Clerks	2.29	2.37
<u>Classification III</u>		
Janitor, Loaders, Unloaders,		
General Help	2.24	2.32
<u>Classification IV</u>		
Record Dept. Foreledy	2.05	2.13
<u>Classification V</u>		
Female Order Clerks	2.00	2.08
<u>New Employees</u>		
1st mo.	10¢ p/hr. less	

Semi-annual cost-of-living adjustments,
based on change in C.P.I. from 8/15/59
at rate of 1¢ for each .55 point change.

[illegible]

SOUTHERN CONFERENCE

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WHOLESALE HARDWARE COMPANIES - WAGES, HOURS AND FRINGE BENEFITS IN TEAMSTER CONTRACTS

AREA AND LOCAL UNION	CONTRACT DATES	COMPANY	HRS., OVERTIME, AND SHIFTS	PAID HOL.	PAID VAC.	H & W	PENSION	WAGE RATES		
<u>Alabama</u>								Effective		
Mobile - #991	1/1/59 8/31/61	Riley-Stuart Supply Co.	8 & 40. 1½ over 8 or 40 & Sat. 1½ - Sun. 1½ - Hol. Shift: 5¢	6	1-1 2-4	\$2.50 p/wk.	--	1/1/59	9/1/59	9/1/60
							Trailer Truck Drivers	\$1.83	\$1.90	\$1.97
							Material & Dump Drivers	1.62	1.67	1.73
							Fork Lift, Tow- motor, Warehouse- men or Mech. Lift Oprs.	1.62	1.67	1.73
							Warehouse Hlprs., Truck Hlprs. & Other Hlprs. & Yardmen	1.51	1.55	1.61
<hr/>										
<u>Louisiana</u>										
New Orleans - #270	8/15/60 8/14/61	Stauffer- Eshleman & Co., Ltd.	8 & 40 in 5 consec. days, M-F. 1½ over 8 or 40 & Sat. 2x - Sun. 2x - Hol.	7	1-1 2-3	--	--	Shipping & Receiving Clerks		\$1.64
								B/L Clerks, Checkers, Short Buyers		1.49
								Truck Drivers		1.49
								Trailer Drivers		1.64
								Stockmen, Packers, Freight Runners		1.39
								Warehousemen		1.34
								Porters, Elevator Operators		1.34
								Maintenance Men		1.94
			* - 2 - 15 min. rest periods.					Wkly. Guar. - 5 consec. 8 hr. days, M-F.		

WHOLESALE HARDWARE COMPANIES - WAGES, HOURS AND FRINGE BENEFITS IN TEAMSTER CONTRACTS

-35-

AREA AND LOCAL UNION	CONTRACT DATES	COMPANY	HRS., OVERTIME AND SHIFTS	PAID HOL.	PAID VAC.	H & W	PENSION	WAGE RATES
Texas Galveston - #940	12/12/59 12/12/61	Black Hardware Co.	1½ over 40.	6	1-1 2-3	\$6.43 p/mo.	--	Over-the-Road Drivers 1st yr. \$1.59 2nd yr. 1.69 Wkly. Guar. - 50 hrs. If required to load prior to departure on run -- 1st yr. \$1.69 2nd yr. 1.79

WESTERN CONFERENCE

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WHOLESALE HARDWARE COMPANIES - WAGES, HOURS AND FRINGE BENEFITS IN TEAMSTER CONTRACTS

AREA AND LOCAL UNION	CONTRACT DATES	COMPANY	HRS., OVERTIME AND SHIFTS	PAID HOL.	PAID VAC.	H & W	PENSION	WAGE RATES
California Los Angeles - #986	6/24/59 6/24/62	California Hardware Co.	8 cons. hrs., 40 p/wk., M-F, between 7 AM & 5 PM. 1 1/2 over 8 or in excess of 5 hrs. without stopping for noon meal period.* 2x - Sun. 2x - Hol. Shift: 10 1/2	7	See Co. pro- vides coverage equal to Union Fund.		\$17.30 p/mo.	Effective 6/24/59 6/24/60 6/24/61
								Floorman \$2.23 \$2.33 \$2.43
								Truck Driver 2.31 2.41 2.51
								" " -Steel Trucks
								10 ton cap. or over, 3 axles or more 2.40 2.50 2.60
								Leadman (all Depts.) 2.40 2.50 2.60
								S & R Clerks 2.40 2.50 2.60
								Asst. S & R Clerks 2.225 2.325 2.425
								Checker 2.275 2.375 2.475
								Maint. Man "A" 2.265 2.365 2.465
								Maint. Man "B" 2.12 2.22 2.32
								Apprentice Stock Clerks, Order Clerks, Packers and Frt. Handlers
								1st 3 mos. 1.93 2.03 2.13
								2nd 3 mos. 2.04 2.14 2.24
								Thereafter 2.15 2.25 2.35
								Casual Labor** 1.93 2.03 2.13
								Bldg. Hdwr. Contract Clerks
								1st 3 mos. 2.15 2.25 2.35
								2nd 3 mos. 2.20 2.30 2.40
								Thereafter 2.275 2.375 2.475
								Order Matcher 2.15 2.25 2.35
								Routing Clerk and Coordinator 2.275 2.375 2.475
								Floor Router 2.20 2.30 2.40
								B/L Clerk 2.225 2.325 2.425
								Jenitor
								1st 3 mos. 1.50 1.60 1.70
								2nd 3 mos. 1.60 1.70 1.80
								Thereafter 1.70 1.80 1.90
								Steel Warehouseman
								1st 3 mos. 2.15 2.25 2.35
								Thereafter 2.23 2.33 2.43

** - Employees in this category not entitled to group insurance benefits, or vacations, or sick leave, or paid holidays called for by the terms of the agreement. This category consists of persons hired on a temporary basis which it is understood normally will not exceed 90 days.

WHOLESALE HARDWARE COMPANIES - WAGES, HOURS AND FRINGE BENEFITS IN TEAMSTER CONTRACTS

AREA AND LOCAL UNION	CONTRACT DATES	COMPANY	HRS., OVERTIME AND SHIFTS	PAID HOL.	PAID VAC.	H & W	PENSION	WAGE RATES
California San Diego - #36	7/15/60 7/15/62	San Diego Plumbing & Hardware Dealers' Assn.	8 & 40. 1 1/2 over 8 on 40 & Sat. 2x - Sun. 3x - Hol.	8	1-1 2-2	Co. paid plan to remain in effect.	--	Effective 7/15/60 7/15/61
								Truck Drivers
								Under 3 mos. \$2.38 \$2.43
								3 mos. & over 2.50 2.55
								Line Truck Drivers 2.68 2.73
								Semi-Truck Drivers (Not line drivers) 2.58 2.63
								Warehousemen
								1st 3 mos. 2.12 2.17
								2nd 3 mos. 2.21 2.26
								6-12 mos. 2.29 2.34
								12-18 mos. 2.35 2.40
								Over 18 mos. 2.41 2.46
								* Fork Lift Opr. 2.46 2.51
								Dept. Floor Leadmen 2.50 2.55
								Janitors & Clean-Up Men 2.24 2.29
								Heavy Duty Oprs. 2.885 2.935
								Mechanics 2.865 2.915
								Mechanics Hpr. 2.64 2.69

NOTE: Warehousemen handling steel bars,
shapers and plates shall receive
\$10 p/mo. over the scale for other
Warehousemen.

* - This classification applies when used
away from premises of employer at job
delivery point locations.

San Diego--#36	7/16/60	Western Metal	Same as above agreement with San Diego Plumbing & Hardware Dealers' Assn. but does not
El Centro--#898	7/15/62	Supply Co.	include the following classifications: Heavy Duty Oprs., Mechanics, and Mechanics Hpr.

WHOLESALE HARDWARE COMPANIES - WAGES, HOURS AND

AREA AND LOCAL UNION	CONTRACT DATES	COMPANY	HRS., OVERTIME AND SHIFTS	PAID HOL.	PAID VAC.
California					
San Francisco - #860	6/1/58 5/31/61*	San Francisco Employers Coun- cil (Bridgeport Brass Co., Garehime Corp., A. J. Glesener Co., Inc., Hansen Whlse. Hdwe. Co., C. J. Hendry Co.)	8 within 9 cons. hrs., 40 p/wk., M.F. Start not earlier than 8 A.M. & quite not later than 5 P.M. 1½ over 8 or 40, Sat., Sun. & hol. & before or after reg. hrs. 1½ X O.T. rate for work in excess of 8 on Sat., Sun. & Hol. Shift: 2nd 5¢; 3rd 10¢.	8	1-1 2-2 3-15 Eff. 1/1/59 3-10
* Wage reopener on May 31, 1960; results of which are included.					

<u>H & W</u>		<u>PENSION</u>	<u>WAGE RATES</u>				
				Effective			
			6/1/58	1/1/59	6/1/59	6/1/60	
\$12.11	\$17.30						
p/mo	p/mo	Working Foreman A	\$2.43	\$2.48	\$2.55½	\$2.76½	
		Working Foreman B	2.33	2.38	2.45½	2.66½	
		S and/or R Clerk	2.32	2.43	2.50½	2.71½	
		Checker	2.25½	2.30½	2.38	2.59	
		Packer	2.23		2.30½	2.51½	
		Frt. Handler and/or					
		Gen. Warehouseman	2.23		2.30½	2.51½	
		Order Fillers & Stock					
		Clerks *	2.23	2.25½	2.33	2.54	
		Light Warehouse Labor					
		(Commonly referred					
		to as women's work)	2.05½		2.13	2.34	
		Oprs. of Fork-Type Lift					
		Jitneys used in High					
		Piling		10¢ p/hr. above min. for			
				Frt. Handlers and/or Gen.			
				Warehousemen.			
		* - Eff. 1/1/59 starting rate \$2.23 p/hr. and after					
		6 mos. \$2.25½ p/hr.; eff. 6/1/59 starting rate					
		\$2.30½ p/hr. and after 6 mos. \$2.33 p/hr.					

WHOLESALE HARDWARE COMPANIES - WAGES, HOURS AND

AREA AND LOCAL UNION	CONTRACT DATES	COMPANY	HRS., OVERTIME AND SHIFTS	PAID HOL.	PAID VAC.
Californie Stockton - #439	6/1/58 5/31/61 ¹¹	Wholesale Hardware Dealers Assn.	Drivers & Ware- house: 8 & 40. 1 $\frac{1}{2}$ over 8 or 40 & before 8 AM & after 5 PM, M-F 1 $\frac{1}{2}$ x - Sat. 2x - Hol.	8	2-1 Eff. 6/1/59 1-1 2-2 3-15
* - Wage reopener on wages only prior to 5/31/60; results of which are included.					

FRINGE BENEFITS IN TEAMSTER CONTRACTS

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H & W	PENSION		WAGE RATES			
			Effective			
			6/1/58	1/1/59	6/1/59	6/1/60
\$8.65	--					
p/mo.;						
continue		Flame Shape Cutting				
present		Opr.	\$2.38	\$2.43	\$2.505	\$2.705
benefits		Power Plate Shear				
up to max.		Opr.	2.38	2.43	2.505	2.705
contrib.		Whlse. Shipping Clrk.	2.28	2.305	2.38	2.58
of \$10.40		" Checkers	2.28	2.305	2.38	2.58
p/mo.		" Rec. Clerks	2.28	2.305	2.38	2.58
Eff.		Whlse. Beginners*				
6/1/60		1st 6 mos.	1.955	1.98	2.055	2.255
\$12.50		2nd 6 mos.	2.005	2.03	2.105	2.305
p/mo.		3rd 6 mos.	2.13	2.155	2.23	2.43
		Thereafter	2.23	2.255	2.33	2.53
		Warehouseman	2.23	2.23	2.305	2.505
		Order Filler		2.255	2.33	2.53
		Working Foreman	10¢ p/hr. above highest rate supervised.			
		<u>Local Drivers</u>				
		Motor Trucks (1500 lbs. or over but less than 10,500 lbs. hauling cap.)	2.345		2.42	2.645
		Motor Trucks (10,500 lbs. or over hauling cap.)	2.385		2.46	2.685
		<u>Inter-City Drivers</u>				
		Paid wage rate for "Turn-Around Drivers" set forth in contract between Calif. Trucking Assne. and J.C. #38. Present rate is \$2.39 p/hr. (as of eff. date of agmt.)				
		<u>Extra Employees</u>	2.23		2.305	2.505

* - Salesmen & Executive Trainees

NOTE: Motor Trucks of less than 1500 lbs. hauling capacity may be operated by Warehousemen or others having the same or higher wage classification.

WHOLESALE HARDWARE COMPANIES - WAGES, HOURS AND FRINGE BENEFITS IN TEAMSTER CONTRACTS

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UNION LOCALS - WAGES, HOURS AND FRINGE BENEFITS IN TEAMSTER CONTRACTS								-40-																								
AREA AND LOCAL UNION	CONTRACT DATES	COMPANY	HRS., OVERTIME AND SHIFTS	PAID HOL.	PAID VAC.	H & W	PENSION	WAGE RATES																								
Colorado Denver - #452	7/6/60 7/6/62	Banner Dis- tributing Co.	40 hrs. *, 8 hrs., M-F. 1½ over 8 or 40. 2½x - Hol. * 1 - 15 min. rest period during AM.	6	1-1 2-4	\$14.90 p/mo. for married employees; \$7.45 p/mo. for single employees (Blue Cross & Blue Shield)	--	<table><tr><th></th><th>Effective 7/6/60</th><th>1/6/61</th><th>1/6/62</th></tr><tr><td>Truck Driver -</td><td></td><td></td><td></td></tr><tr><td>Warehousemen*</td><td></td><td></td><td></td></tr><tr><td>1st 4 mos.</td><td>\$1.55</td><td>\$1.60</td><td>\$1.65</td></tr><tr><td>Next 4 mos.</td><td>1.65</td><td>1.70</td><td>1.75</td></tr><tr><td>Thereafter</td><td>1.75</td><td>1.80</td><td>1.85</td></tr></table> Wkly. Guar. - 40 hrs. * - Shipping Clerks, Receiving Clerks, Warehousemen		Effective 7/6/60	1/6/61	1/6/62	Truck Driver -				Warehousemen*				1st 4 mos.	\$1.55	\$1.60	\$1.65	Next 4 mos.	1.65	1.70	1.75	Thereafter	1.75	1.80	1.85
	Effective 7/6/60	1/6/61	1/6/62																													
Truck Driver -																																
Warehousemen*																																
1st 4 mos.	\$1.55	\$1.60	\$1.65																													
Next 4 mos.	1.65	1.70	1.75																													
Thereafter	1.75	1.80	1.85																													
Montana Great Falls - #45	4/20/59 4/19/61	Great Falls Employers' Council, Inc. (Distributors Division)	8 hrs., guar. 5 days, M-F. 1½ over 8 or 40. 2½x - Hol.	6	See Below	Co. pays complete cost of plan.	--	<table><tr><th></th><th>Effective 4/20/59</th><th>4/20/60</th></tr><tr><td>1st 6 weeks</td><td>\$1.90</td><td>\$2.00</td></tr><tr><td>2nd 6 weeks</td><td>1.95</td><td>2.05</td></tr><tr><td>Regular Employees</td><td>2.05</td><td>2.15</td></tr></table> Eff. 5/17/61 - 11¢ p/hr. increase Eff. 5/17/62 - 10¢ p/hr. increase		Effective 4/20/59	4/20/60	1st 6 weeks	\$1.90	\$2.00	2nd 6 weeks	1.95	2.05	Regular Employees	2.05	2.15												
	Effective 4/20/59	4/20/60																														
1st 6 weeks	\$1.90	\$2.00																														
2nd 6 weeks	1.95	2.05																														
Regular Employees	2.05	2.15																														
Negotiations com- pleted but agmt. not signed as yet.																																
Vacation Less than 2 yrs. - 1 day's vac. for ea. 50 days worked. 2 yrs. - 1 day's vac. for ea. 24 days worked.																																

Vacation
Less than 2 yrs. - 1 day's vac. for ea. 50 days worked.
2 yrs. - 1 day's vac. for ea. 24 days worked.

* - Shipping Clerks, Receiving Clerks,
Warehousemen

WHOLESALE HARDWARE COMPANIES - WAGES, HOURS AND

AREA AND LOCAL UNION	CONTRACT DATES	COMPANY	HRS., OVERTIME AND SHIFTS	PAID HOL.	PAID VAC.
Montana					
Helena - #666	5/1/59 5/1/61	Helena Employers Assn.	8 cons. hrs.	7	1-1 2-2
In negotiations			1 1/2 over 8 or 40 & Sun. 75% of employees assigned 2 cons. days off. Max. 25% of employees utilized on a non- consecutive day work wk.		
			2 1/2 - Hol.		

FRINGE BENEFITS IN TEAMSTER CONTRACTS

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H & W	PENSION		WAGE RATES		
			Effective		
			5/1/59	1/1/60	5/1/60
\$12.35	--				
p/mo.					
If after		<u>Dump Trucks</u>			
5/1/60		7 yds. or less, water			
addt'l.		level capacity	\$2.38	\$2.42	\$2.49
premium		Over 7 yds., water level			
is		capacity	2.58	2.62	2.69
required		<u>Flat Bed Trucks</u>			
co. will		Less than 5 tons, fac-			
pay but		tory rating	2.38	2.42	2.49
not to		5 to 8 tons, factory			
exceed		rating	2.58	2.62	2.69
40¢ p/wk.		Servicemen (Grease Monkeys)	2.38	2.42	2.49
		Warehouseman	2.38	2.42	2.49
		Water Tank Drivers	2.38	2.42	2.49
		Oil Dist. Driver	2.48	2.52	2.59
		Gravel Spreader, Box Opr.	2.48	2.52	2.59
		Dump Man	2.38	2.42	2.49
		<u>Winch, Trailer or Semi-</u>			
		<u>Trailer "A" Frame</u>			
		4-Wheel Trailer and			
		Power Boom Oprs.	2.83	2.87	2.94
		Teamsters	2.38	2.42	2.49
		Plow Holders, Fresno &			
		Slip Holder	2.38	2.42	2.49
		Ready-Mix Con. Truck Driver	2.48	2.52	2.59
		Lift Truck Oprs.	2.60	2.64	2.71
		Straddle Buggies or Ross			
		Carriers	2.60	2.64	2.71
		Bus Drivers	2.025	2.065	2.135
		Warehousemen Hlprs. & Ship-			
		ping Clerks, Laundry Drivers,			
		Creamery Drivers	2.14	2.18	2.25
		Transfer Baggage & Petroleum	2.18	2.22	2.29
		Pickup and Delivery	2.18	2.22	2.37
		Bakery	2.14	2.18	2.25
		Lumber Yd. Drivers & Hlprs.	2.18	2.22	2.29

AREA AND LOCAL UNION	CONTRACT DATES	COMPANY	HRS., OVERTIME AND SHIFTS	PAID HOL.	PAID VAC.	H & W	PENSION	WAGE RATES			
Oregon						\$11.35					
Portland - #162	8/1/58 8/1/61*	Heavy Hardware	8 cons. hrs., 5 days, 40 hrs., M-F 1 1/2 over 8 & before 7 AM or after 6 PM, Sat. 2x - Sun. & 7th cons. day 2 1/2x - Hol.	6 + voting time on general elec. day	1-1 2-3 3-15 Eff. 1/1/59 3-10	p/mo. Eff. 4/1/59 \$15.50	Co. pays 10¢ p/hr.		Effective		
								Auto Trucks	8/1/58	8/1/59	8/1/60
								Truck & Trailers, Semi's & Six Wheelers	\$2.385	\$2.535	\$2.685
								Lift Jitney Stackers, 3,000 lbs. & Under	2.46	2.61	2.76
								Lift Jitney Stackers, Over 3,000 lbs.	2.385	2.535	2.685
								Boom & A-Frame Oprs.	2.46	2.61	2.76
								Truck Driver Hlprs.	2.53	2.68	2.83
								Extra Men	2.335	2.485	2.635
									2.385	2.535	2.685
Portland - #206	8/1/58 8/1/61*	Steel Distributors	5 cons. 8 hr. days. 1 1/2 in excess of work sched. 2x - Sun. 2 1/2x - Hol.	6 + time off on Elec. Day	1-1 2-3 3-10 Eff. 1/1/59	\$11.35 p/mo. Eff. 4/1/59 \$15.50 p/mo.	Co. pays 10¢ p/hr.		Effective		
								Working Foreman	8/1/58	8/1/59	8/1/60
								Ray Leader	\$2.295	\$2.425	\$2.55
								Maint. Man	2.265	2.395	2.52
								Wire Rope Man	2.265	2.395	2.52
								Burner-Multiple Mach	2.245	2.375	2.50
								Overhead Crane Opr.	2.245	2.375	2.50
								Hack Saw Man	2.195	2.325	2.45
								Shear Man	2.195	2.325	2.45
								Crane Opr.	2.195	2.325	2.45
								Burner-Machine	2.195	2.325	2.45
								Order Filler	2.195	2.325	2.45
								Burner-Hand Torch Only	2.195	2.325	2.45
								Warehouseman	2.10	2.23	2.355
								Beginners (1st 30 days)	2.05	2.18	2.305
								Shear Man Hlprs.	2.195	2.325	2.45
								Wire Rope (1st 60 days)	2.145	2.275	2.40
								Crane Opr.	2.145	2.275	2.40

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AREA AND
LOCAL UNION:

CONTRACT
DATES

COMPANY

HRS., OVERTIME
AND SHIFTS

PAID
HOL

PAID
VAC.

H & W

PENSION

WAGE_RATES

Washington
Aberdeen -
#699

5/1/60
5/1/62*

F. C. Foster
Co.

8 & 40 in 5
cons. days, M.F.
1½ over 8 & Sat
1½ - Sun
2x - Hol
Shift: 10¢

8

1-1
2-2
3-10
Eff.
5/1/61
4-15

\$15.50
p/mo.

10¢ p/hr.
eff.
5/1/61
15¢ p/hr.

	Effective 5/1/60	Effective 10/1/60	5/1/61	11/1/61
Truck Drivers				
20,000 lbs.				
or under \$2.60	\$2.67½	\$2.77½	\$2.82½	
Over 20,000				
lbs.	2.65	2.72½	2.82½	2.87½
S & R Clerk	2.55½	2.63	2.73	2.78
Fork Lift or				
Bull Lift				
Opr.	2.55½	2.63	2.73	2.78
Warehouse-				
man	2.40½	2.48	2.58	2.63
Extra Men	5¢ p/hr.	over steady man's rate		

* - Reopening in event of war.

Bellingham -
#231

4/1/60
4/1/63*

Morse Hard-
ware Co.

5 cons. 8 hr.
days*, 40 hrs
1½ over 8 or 40
& Sat
2x - Sun
2x - Hol

7

2-1
3-15

\$15.50
p/mo.*

\$17.30
p/mo.

* After 6/30/60,
maintain benefits;
max. increased co.
contribution not
to exceed 10%.

	4/1/60	Effective 10/1/60*	4/1/61	4/1/62
Drivers	\$2.20	\$2.53	\$2.58	\$2.63
S & R Clerk	2.25	2.59	2.64	2.69
Checkers	2.10	2.415	2.465	2.515
Packers	2.05	2.36	2.41	2.46
Warehouseman	2.00	2.30	2.35	2.40
Hdwe. Order				
Clerk	1.95	2.24	2.29	2.34
Apprentices				
1st 90 days	1.75	2.01	2.06	2.11
2nd 90 days	1.85	2.13	2.18	2.23
Rec. Clerk Hdr	1.95			
Lead Man Steel				
Warehouse	2.20	2.53	2.58	2.63
Extra Help	2.00	2.30	2.35	2.40

Semi-annual cost-of-living adjustments
eff. 4/1/61 from 125.6 base at rate of
1¢ for each 0.5 point change in C.P.I.

* - Co. changed from 44 hr wk. (46 hrs.
pay) to 40 hrs with same wklly. pay.

* - Reopening on wages and hours
in event of war, emergency or
civilian controls

* - 1 - 10 min.
rest period

WHOLESALE HARDWARE COMPANIES - WAGES, HOURS AND

AREA AND LOCAL UNION	CONTRACT DATES	COMPANY	HRS., OVERTIME AND SHIFTS	PAID HOL.	PAID VAC.
Washington Seattle - #174	4/1/60 4/1/62*	Private Carrier (Paul F. Buch- mann Hdwe., Campbell Indus- trial Supply Co., Hdwe. Dis- tributing Co., Marshall- Wells Co., Molin & Offer, N.W. Bldrs. Hdwe., John Perine Co., Peterson Whlse. Hdwe. Co., Seattle Hdwe. Co., Schwa- bacher Hdwe.)	5 cons. 8-hr. days, M-F, no work before 7 AM or after 6 PM. 1½ before reg. starting or after reg. quit- ting time, Sat. 2x - Sun. 2x - Hol. Shift: 15¢	7	1-1 2-2 3-9 Eff. 4/1/61 4-15
* - In event of war, emergency or controls reopening on wages & hours.					
Spokane - #690	6/1/58 5/31/61*	Hardware	5 cons. 8-hr. days, M-F. 1½ over 8 or 40 & Sat. 2x - Sun. 2½x - Hol.	7	1-1 2-3 3-15 Eff. 6/1/59 3-10
Reopening on wages & hrs. in event of war, emergency, wage controls.	* Reopener on wages only prior to 6/1/60.				
In negotiations.					

FRINGE BENEFITS IN TEAMSTER CONTRACTS

H & W		PENSION	WAGE RATES				
Eff.	Eff.		Effective				
Jan. 1960	4/1/60		4/1/60	12/4/60	4/1/61	10/1/61	
\$14.80	10¢ p/hr.	Trucks w/Gross					
p/mo.	Eff.	License Cap.					
Co. to	10/1/60	20,000 lbs.					
pay addtl.	15¢ p/hr.	& Under	\$110.80	\$111.60	\$115.60	\$117.60	
costs to		Over 20,000					
maintain		lbs.	112.80	113.60	117.60	119.60	
benefits		6-Wheelers (double					
after		axle), Semi-Trucks					
1/1/62.		and Trucks and					
		Trailers	114.80	115.60	119.60	121.60	
		Stdy. Hlprs. &					
		Bull Drivers	107.80	108.60	112.60	114.60	
		Extra Hlprs. &					
		Drivers of Trucks					
		20,000 lbs.					
		& Under	2.77	2.79	2.89	2.94	
		Extra Drivers of Trucks					
		Over 20,000					
		lbs.	2.87	2.89	2.99	3.04	
<hr/>							
\$10.40	\$17.30		Effective				
p/mo.	p/mo.		6/1/58	1/1/59	6/1/59	1/1/60	
up to		Truck Drivers	\$2.25	\$2.32	\$2.40	\$2.48	
\$15.50							
max. to							
maintain							
present							
benefits.							

WHOLESALE HARDWARE COMPANIES - WAGES, HOURS AND FRINGE BENEFITS IN TEAMSTER CONTRACTS

WHOLESALE HARDWARE COMPANIES - WAGES, HOURLY								WAGE RATES				
AREA AND LOCAL UNION	CONTRACT DATES	COMPANY	HRS., OVERTIME AND SHIFTS	PAID HOL.	PAID VAC.	H & W	PENSION	Effective				
Washington Spokane - #334	6/1/58 5/31/61*	Wholesale Hardware	5 cons. 8-hr. days, M-F. 1 1/2 over 8 or 40 & Sat. 2x - Sun. 2 1/2x - Hol.	7	1-1 2-3 3-15 Eff. 6/1/59 3-10	\$10.40 p/mo Present benefits guar.	\$17.30 p/mo.	6/1/58 1/1/59	6/1/59	1/1/60		
Reopening on wages & hrs. in event of war, emergency, wage controls.	* Reopener on wages only prior to 5/31/60.							Male				
								Shipping Clrk.	\$2.18 1/2	\$2.24 1/2	\$2.32 1/2	\$2.42 1/2
								Receiving Clrk., Stock-				
								men, Stock Checkers,				
								Order Starters, Buy-				
								out Man, Packing Room				
								Checker	2.06	2.12	2.20	2.30
								Order Pickers, Packers				
								and Warehouse-	2.01	2.07	2.15	2.25
								men				
								Apprentices				
								1st 3 mos.	1.63	1.69	1.77	1.87
								2nd 3 mos.	1.70	1.76	1.84	1.94
								3rd 3 mos.	1.78	1.84	1.92	2.02
								Female				
								Order Pickers, Ware-				
								housewomen	1.81	1.87	1.95	2.05
								Apprentices				
								1st 3 mos.	1.51	1.57	1.65	1.75
								2nd 3 mos.	1.58	1.64	1.72	1.82
								3rd 3 mos.	1.66	1.72	1.80	1.90

WHOLESALE HARDWARE COMPANIES - WAGES, HOURS AND FRINGE BENEFITS IN TEAMSTER CONTRACTS

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AREA AND LOCAL UNION	CONTRACT DATES	COMPANY	HRS., OVERTIME AND SHIFTS	PAID HOL.	PAID VAC.	H & W	PENSION	WAGE RATES
Canada Calgary & Lethbridge, Alberta - #987	9/1/59 8/31/61	J. H. Ashdown Hardware Co., Ltd. (Wholesale Dept.)	8 hrs., 40 hrs., M-F. 1 1/2 over 8 or 40. 2x - Sun. 2x - Hol.	9*	2-1 3-15	--	--	Effective 9/1/59 9/1/60 (Monthly)
				* Plus Provincial or Civic hol when co. closed				Warehousemen, Packers, Order Clerks and Truck Drivers
								1st 3 mos. \$189.00 \$198.45
								2nd 3 mos. 198.00 208.00
								Next 6 mos. 215.25 226.00
								Thereafter 240.00 250.00
								Receivers 255.00 270.00
								Checkers 255.00 270.00
								Head Packers 255.00 270.00
								Asst. Shippers 255.00 270.00
								Jr. Clerks *
								1st 3 mos. 147.00 154.35
								2nd 3 mos. 157.50 165.35
								Next 6 mos. 170.00 177.00
								Thereafter on Starting Warehouse Rate
								* - Maximum 4; not more than 1 to each dept.
Calgary, Alberta - #987		Marshall-Wells, Ltd., Wholesale Hardware	(Same as above agreement)					Effective 9/1/59 9/1/60 (Monthly)
								Warehousemen, Packers, Order Clerks and Truck Drivers
								1st 3 mos. \$189.00 \$198.12
								2nd 3 mos. 197.95 207.85
								Next 6 mos. 215.25 226.01
								Thereafter 240.00 250.00
								Receivers & Checkers 255.00 270.00
								Jr. Clerks *
								1st 3 mos. 147.00 154.35
								2nd 3 mos. 157.50 165.35
								Next 6 mos. 170.00 178.50
								Thereafter on Starting Warehouse Rate
								* - Maximum 4; not more than 1 to each dept.

Harris

Robinson

Newsday

Garden City, Long Island, N.Y. ✓

Alicia Patterson, Editor and Publisher
John Van Doorn, Promotion Manager

ADMINISTRATIVE FILE

Harris Robin (Curly)
to Park, John J.
X Newsday

The attached news story appeared
in today's editions of Newsday. I
thought it might be of interest to you.

DAILY CIRCULATION OVER 290,000



Teamster Aide Held in Bribery

By John Cummings

Mineola — A New York publicist and widely-known Cafe Society figure was arrested last night and held without bail on a charge of trying to bribe a Newsday reporter to write favorable stories about East Coast Teamster boss John J. O'Rourke.

Three other men — reportedly including O'Rourke's brother and a Nassau detective—were being sought today on charges of using bribes and threats in an effort to obtain secret grand jury minutes. The minutes related to the case in which O'Rourke and 14 others are accused of extortion in the pukebox industry. Police said that the trio tried to bribe another Nassau detective with \$20,000 to get the minutes—and then threatened to kill him.

The publicist, Robin (Cush) Harris, 47, of 409 E. 52nd St., Manhattan, was picked up at his home last night on an indictment returned shortly after the alleged bribe attempt. He was booked at Nassau police headquarters in Mineola, where he identified himself only as a "writer." When asked what he wrote, he answered: "Stories."

Harris would not say, under questioning that he was working for O'Rourke, but he did admit knowing the East Coast Teamster chieftain. Officials commented that "we got absolutely nothing out of him."

He was accused of having paid Newsday reporter Bob Greene \$230 in cash—and of having offered an additional \$5,000—for a series of stories favorable to O'Rourke. Greene had gone through with the payoff earlier in the day after having informed Managing Editor Alan Hathway and Nassau District Attorney Levine. Levine praised the newspaper's "courageous cooperation" in bringing the case to light.

Levine and Assistant District Attorney William Cahn, the head of Levine's racket bureau, an-

nounced the indictments in both cases at 5:45 PM yesterday, shortly after the charges had been returned. They said that the offer to the detective, whose name was withheld, was made last month. The investigator, who works in the rackets bureau, immediately informed Cahn and Levine. The bribe offer was made, Cahn noted, at the time O'Rourke was asking a Queens Supreme Court judge to order the grand jury testimony turned over to him. Cahn said that two of the defendants in this indictment were members of the Teamster union. It was reported that one was O'Rourke's brother, Gene, and that the third defendant was a Nassau detective. John O'Rourke was questioned about one of the trio last night but provided no information, Cahn said.

They each are charged with one felony count of bribery and one count each of conspiracy, a misdemeanor. The testimony involved was given to the juries last May, when O'Rourke and 14 others were indicted on charges of extorting money from pukebox renters. Cahn would not say yesterday whether the new indictments would delay the scheduled start of O'Rourke's trial Monday.

The offer to Greene was detailed to the grand jury yesterday by the reporter and Hathway shortly after a second payment was made to Greene. That was the essence of their testimony.

The man hired by O'Rourke originally approached Hathway last month and asked to meet the reporter handling the O'Rourke story. No bribe was offered at that time. Hathway refused him to Greene, who later was asked by the defendant to meet him at a Nassau restaurant. When money was offered if Greene would write a series of stories favorable to O'Rourke, Greene refused it and reported the matter to Hathway.

The managing editor called the district attorney, and then told Greene that if another offer was made, to report it immediately. The next day, Greene re-

Continued on Page 98



TEAMING UP to explain two indictments involving Teamster big boss yesterday are Nassau District Attorney Levine, right, and Assistant District Attorney William Cahn, chief of the rackets bureau.

(Continued from Page 2)

received a call from Harris, asking the reporter to meet him at another restaurant Tuesday. Hathway, after learning of this, again informed Cahn and Levine, who assigned detectives to the case. At Tuesday's meeting, the man gave Greene \$30. Yesterday, they met again at a North Shore restaurant, where Greene received \$200 in cash and an offer of an additional \$5,000. Detectives were nearby to observe both meetings.

The \$5,000 was contingent, the indictment said, on Greene writing a "series of articles favorable to John O'Rourke and also writing stories about O'Rourke's upcoming trial that would be sympathetic."

Harris was brought in by Dets. John Moran and Harold Shepherd to be booked at 11:30 last night. The publicist, whose wavy, prematurely-gray hair had earned him the nickname of Curly, wore a conservative blue suit and a blue tie. He started to lunge at a cameraman when he was brought into headquarters, but then stopped and hid his head instead. Seconds later, he changed his mind again and turned squarely toward the cameras to pose. After being booked, fingerprinted and photographed, he was questioned by detectives and Cahn. He was ordered held overnight at the county jail for arraignment.

Harris, a habitue of Manhattan night clubs, is known along Broadway as a man with innumerable contacts. Although he denied any connections with a public-relations firm while under questioning last night, he is known to have done publicity work for several interesting clients, including Gen. Marcos Perez Jimenez, the former dictator of Venezuela.

He said that he had been a reporter for a New York City newspaper about 20 years ago.

Harris said that he was married and had two children—Amanda, 10, and Stephen, 8. Although he denied it, his wife was reported to be the former Patricia Donnelly, 39, the Miss America of 1939. Harris insisted that his wife's name was actually Patricia Donley. He said that she had been born in Illinois; when asked if she had ever been a Miss Michigan, he denied it—but with a smile.

At a press conference earlier yesterday, Levine hailed *Newsday* for its cooperation in the case. "This required courageous cooperation on the part of *Newsday*," Levine said, "and I cannot stress too greatly how much this newspaper has helped us, not only on this case but in ferreting out other rackets in Nassau County."

The charge against Harris is corrupting an employee, a violation of Section 45 of the state penal code. The offense, a misdemeanor, carries a maximum fine of \$1,000 and a six-month jail term.

Greene, who formerly worked as an investigator for the Senate rackets committee while on leave of absence from *Newsday*, spotlighted garbage rackets in Nassau and turned up evidence that led to the conviction of Vincent and Narciso Scullione and Bernard Adelstein, boss of Teamster Local 815.

Greene and Hathway also testified before the Senate committee early this year about the activities of Long Island racketeer Irving Bitz and the attempts of the New York Newspaper and Mail Deliverers Union to organize *Newsday*. Both testified before the federal grand jury that indicted *Newsday* five present and former officials of the union. Bitz has pleaded guilty and is awaiting sentencing. —23

ADMINISTRATIVE FILE

Harris, Robin (Curley)

X

Press Intelligence, Inc.
WASHINGTON 1, D. C.

NEW YORK (N.Y.)
NEWS

Circ.: m. 2,056,521
S. 3,455,033

Front Page Side Page Other Page

Date: NOV 6 1959

Slenth, Press Agent Get Bail In Bribe Tries

Harris (Curley) Harris, 47, of 400 E. 52d St., press agent for O'Rourke, Teamsters Union, was released in \$600 bail yesterday in Nassau County Court, Mineola, on his arraignment on charges of attempting to bribe Newsmag reporter Robert Greene. Harris was accused of trying to bribe Greene to soft-pedal stories on O'Rourke, who is scheduled to go on trial Monday in Mineola along with 14 others on charges of extortion, coercion and conspiracy in the attempted organization of Teamsters locals in Nassau County.

Detective Arraigned
In a related case, Nassau County Detective Richard Johnson, 30, of 810 Ardmore Place, Bohemia, was released in \$7,500 bail on an indictment charging bribery in an attempt to secure the grand jury minutes in the indictment of O'Rourke.

The indictment charges that Johnson attempted to induce another detective, Harold C. Shepherd, to allow him to take the minutes overnight for transcription. The promised fee for the two detectives was reported to be \$20,000. Shepherd reported the offer to his superior, Assistant District Attorney William Cahn.

Press Intelligence, Inc.
WASHINGTON 1. D. C.

NEW YORK (N. Y.)
HERALD TRIBUNE
Circ.: m. 335,466
S. 527,002
Nov 6 1959
Date:

Called 'Inside Man' in Plot

Detective Held in Bribery To Get Teamster Jury Data

Special to the Herald Tribune

MINNEOLA, N. Y., Nov. 5.—A detective assigned to the Nassau County District Attorney's staff was arrested today in a plot to steal the grand jury minutes that led to the indictment of John J. O'Rourke, second ranking Teamsters official, for jukebox racketeering.

The detective, Richard J. Johnson, 34, of 814 Ardmore Place, Bayside, L. I., was arrested today in Nassau County Court on charges of bribery and conspiracy and was suspended without pay. A former truck driver, he joined the force in 1951 and was promoted to detective three years ago.

"Heard Rumors"

Manuel W. Levine, Nassau County District Attorney, said he was shocked to learn a member of his staff was implicated in the plot, but added: "We had heard rumors that O'Rourke's defense would go to any lengths to get the grand jury minutes."

O'Rourke, who is vice-president of the International Brotherhood of Teamsters, was arrested in May with twelve other Teamsters officials. His trial is to start next Monday but may be delayed by a defense motion to examine the grand jury minutes. The motion is still under consideration.

A more orthodox method of getting a look at the minutes, which are locked in a vault in the County courthouse, was described today by Mr. Levine.

The \$1,000 Offer

He said that on Oct. 19, Detective Harold C. Shepherd, who has access to the key of the room where the minutes are stored, was offered \$1,000 by Johnson to get the key.

Detective Shepherd "immediately" notified William Cahn, Assistant District Attorney in charge of racketeering, and was told to stick along with Johnson.

The two met a number of times, and some of their conversations were recorded. On Oct. 21, Johnson was handed a key and told Detective Shepherd: "This is good—the boys have told me you'll get \$20,000 instead of \$1,000." After the words of praise came these words of warning, according to

Mr. Levine: "Listen, you know you cross me I'll kill you."

3 Others Accused

Three other men were indicted with Johnson for bribery. Two are Teamsters officials who allegedly prevailed upon John to try and obtain the minutes. "We know who they are," Mr. Levine said, "but we can't find them."

The fourth man is Robin Harris, forty-seven, of 400 E. 33d St., a public relations man and a former reporter for "The Daily News" of New York. He was charged with trying to corrupt a reporter on the Long Island daily "Newsday."

According to Mr. Levine, Mr. Harris used his newspaper contacts to find out that Bob Greene, a "Newsday" reporter, would cover the O'Rourke trial. He then allegedly offered Mr. Greene \$5,000 to go easy on O'Rourke in his coverage. Mr. Greene told the story to the Assistant Attorney's office and accepted \$230 from Harris during meetings observed by the police. Mr. Harris was arrested and held in \$5,000 bail.